

## Message Text

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PAGE 01 LAGOS 09356 290100Z  
ACTION AF-10

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FM AMEMBASSY LAGOS  
TO USDOC WASHDC  
SECSTATE WASHDC 9751

UNCLAS LAGOS 9356

E.O. 11652 : NA  
TAGS : BTIO, EINV, NI  
SUBJ : INVESTMENT OPPORTUNITIES: JOINT VENTURES IN  
KWARA STATE, NIGERIA

1. RECENT DISCUSSIONS BY EMBOFFS WITH OFFICIALS OF MINISTRY OF ECONOMIC DEVELOPMENT IN KWARA STATE HAVE REVEALED A NUMBER OF MANUFACTURING JOINT VENTURE PROJECTS FOR WHICH U.S. INVESTMENT IS SOUGHT. IN THE WORKDS OF CHIEF PLANNING OFFICER, A.E.Y. FOLAYAN, THE STATE GOVERMENT HAS BEEN SURPORISED THAT SO FEW WESTERN BUSINESSMEN HAVE MADE THE TRIP TO THE CAPITAL CITY OF ILORIN TO LEARN WHAT POSSIBILITIES FOR INDUSTRIAL PARTNERSHIP EXIST. THE PROBLEM AS SEEN BY THE EMBASSY IS INADEQUATE INFORMATION DISTRIBUTION BY THE STATE, SOMETHING THE EMBASSY CAN ASSIST WITH THROUGH OFFICIAL CHANNELS SUCH AS THE U.S. DEPT. OF COMMERCE.

2. PRIORITY PROJECTS ARE AS FOLLOWS: MANAGEMENT AND MAJORITY OWNERSHIP BY PRIVATE SECTOR IS ACCEPTABLE.

- 1) CEMENT FACTORY, BASED ON LIMESTONE DEPOSITS WITHIN THE STATE; ESTIMATED TOTAL COST: DOLS8 MILLION.
  - 2) STONE CRUSHING, MARBLE QUARRY AND OUTTING: DOLS1.2 MILLION.
  - 3) BREWERY AND SOFT DRINKS COMPLEX: DOLS5 MILLION.
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- 4) ANIMAL FEEDS MILL, PRODUCING 12,000 TONS OF FEED PER YEAR: DOLS1.1 MILLION.
- 5) CERAMIC TILES FACTORY, PRODUCING 1500 SQUARE METERS OF ENAELLED WALL AND FLOOR TILES PER DAY: DOLS3.7 MILLION.
- 6) FRUITS AND VEGETABLE CANNING/PROCESSING FACTORY COMPLEX FOR BEANS, PEAS, CARROTS, PINEAPPLES,

ORANGES, ETC.: DOLS3.3 MILLION.

7) GALVANIZED CORRUGATED STEEL SHEETS PLANT:  
DOLS600,000.

3. INTERESTED PARTIES SHOULD CONTACT MS. FOLAYAN, MINISTRY  
OF ECONOMIC DEVELOPMENT, ILORIN, KWARA STATE FOR DETAILED  
INFORMATION ON THESE PROJECTS.

4. SUPPLIERS OF GOODS AND SERVICES INTERESTED IN OBTAINING  
CONTRACTS IN THE AGRICULTURAL AND PUBLIC CONSTRUCTION FIELDS  
SHOULD RESPECTIVELY CONTACT DR. ANUWE, GENERAL MANAGER,  
AGRICULTURAL DEVELOPMENT CORP., KWARA STATE GOVERNMENT,  
ILORIN, KWARA STATE AND M.D. SALAKO, DEP. CHIEF CIVIL ENGIN-  
EER, MINISTRY OF WORKS, ILORIN, KWARA STATE.  
WYMAN

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## Message Attributes

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**Capture Date:** 01 jan 1994  
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